



# BETTER FLOORS MAKE BETTER SHEDS

Process Improvement • Innovative Solution Increased Production Capacity • Industry Leading

## **OUR OPPORTUNITY:**

Graceland Portable Buildings' COO/CFO Michael Derkacy was looking to expand the company's capabilities. His vision was to streamline and simplify their building process by adding a panel machine that would "take a lot of thinking out of stick building." His search for a solution led him to Panels Plus equipment. Despite the large investment, Derkacy was convinced that the benefits of Panels Plus' durable, high-quality machines would improve efficiency and enable his team to build better floors, and ultimately better sheds.



### **ABOUT THE CLIENT**

Industry:

Portable Building Construction

Location:

Bardwell, KY

Graceland Portable Buildings is an industry-leading manufacturing company specializing in high-quality portable buildings and outdoor storage sheds. With a team of highly skilled craftsmen and a commitment to using the best available materials, Graceland delivers structures that meet the highest building standards, including state and federal specifications.

www. gracel and portable buildings. com

# **OUR SOLUTION:**

The Panels Plus engineering team worked in close collaboration with Graceland employees to customize a bridge line specifically for their flooring requirements. Together, they created a **new product** for the portable building industry, a **specialized Combo Station** that constructs both floors and wall panels. "Their engineering team is top notch and they helped us learn how to build floors. We customized a floor with them and it's a perfect floor. People are blown away. You can't get that in the shed industry," adds Derkacy.



"Floors are basically walls with runners underneath. Before we bought a panel machine, we were a highly skilled stick manufacturer. We had to put holders and bars under the floor to lock in the floor size. A lot of companies wouldn't work with us to modify their product for our needs, but Panels Plus helped us modify a bridge line to build shed floors."

Michael Derkacy, COO/CFO
 Graceland Portable Buildings

# THE RESULTS:

The impact of Panels Plus on Graceland's operations has been transformative. Graceland has built **three plants** equipped with Panels Plus equipment and plans to build **three more.** Derkacy was impressed by the Panels Plus equipment and believes the quality is the best he has seen. He also appreciates the efficiency improvements, as well as the ergonomic and safety advantages. According to Derkacy, thanks in large part to the innovative system design of their Panels Plus equipment, Graceland can now build sheds at a record pace.